

# Your Agency Has Made a Great Investment in Its Future

Just a reminder that you are your agency's Key Contact (Company Administrator). This means you are our "go-to person" at your agency and we send most of the materials to you. We ask that you share them with your fellow employees.

You are also asked to keep your company roster and profile up-to-date, which is done quickly and easily in your account (we can walk you through it, if needed). If you feel you're not the right person for this role, please give us a call.

# A Quick Reminder...

- Big I Connecticut staff is always available to talk through the amazing aspects of your Big I Connecticut membership! This includes finding things on our website, products and services, education programs, and more. Please don't hesitate to reach out to us.
- Our membership year runs September 1<sup>st</sup> August 31<sup>st</sup>. Your yearly invoice will arrive in early August and can be paid online at **BiglCT.org/Dues** or by mail or fax.
- We are a member-driven association. Every summer you are given the opportunity to participate in our proxy vote in which the next slate of executive committee members and board of directors is elected.

• Your agency is also a member of our national association (IIABA or the Big "I"), which grants you additional benefits on a national level.

Your Big I Connecticut membership gives **EVERYONE** in your agency access to our extensive and exclusive member products and benefits. This includes the vast resources on our website, market programs, **Trusted Choice®** resources and materials, ability to subscribe to the **Trusted Choice®** online portal, new hire training options, discounted education pricing, CE history tracking, and more.

#### **Discounts**

Access to and savings on exclusive member programs such as:

- Industry-specific HR consulting (The Workplace Advisors)
- Remote staffing (WAHVE Work-At-Home-Vintage-Experts)
- Personality assessment & job matching tool (Caliper)













# Make My Big I Connecticut Your Big I Connecticut

Your **Big I Connecticut account** lets you register for Big I Connecticut education classes and webinars online, review your CE history (including your employees' history), print your CE certificates, manage your contact information, pay your membership dues, and access the "members only" content on our website. This is also where you'll maintain your staff roster, update company information, and add/delete/modify branch information. But first, the basics...

# Log into Big I Connecticut Website (BigICT.org)

- Go to BigICT.org; click "Sign In" in the top right corner
- Enter your username and password

#### Not Sure of Your Password?

- Go to BigICT.org; click "Sign In" in the top right corner
- Click "Forgot Your Password?" (below the fields)
- Enter your email address and your password will be sent to you

# How to Change Your Password Individual Users

- Sign in to BigICT.org
- Once logged in, click on your name in the upper right hand corner, click "My Member Profile", then click "Password"
- Follow prompts to enter your new password twice then click "Reset Password"

## **Company Administrators**

- Sign in to BigICT.org
- Once logged in, you must select the user's password you want to change, follow the prompts to enter the new password twice, then click "Reset Password"

#### Create New Accounts

Each employee needs their own account. We can take care of it for you (email team@bigict.org) or you can do it yourself in your account:

- Sign in to BigICT.org and click "Account Login"
- Click "Company Roster"
- Click "Add Employee to Roster" then follow the prompts

# **Assign Additional Company Administrators**

To allow another employee to maintain your company info, pay dues, and/or vote then you'll need to make them a company administrator.

- Click "Company Roster" then "Manage Company Admins"
- Find that person's name and click "Add"

The Big I Connecticut website is your first go-to for information and news but there are other ways you can stay connected.

Our e-newsletters and e-alerts will provide you with the latest need-to-knows. Our social sites are great ways to get engaged with other members, be notified on our latest advocacy efforts, see upcoming events/event recaps, and much more.



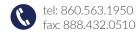






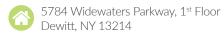
@BiglConnecticut













# Are You Taking Advantage of All That's Available?

We are proud that we offer such a wide array of products and services (the Benefits Index gives a high-level overview). Plus there are all of the things that we do behind the scenes, like our tremendous legislative and carrier advocacy work. However, we realize it can all be overwhelming!

Start by looking at your own agency. Where could you use some help?

#### **Answer Center**

Have a questions or need assistance? We've done the research for you! Our online Answer Center provides helpful resources, frequently asked questions, regulations and legal opinions, and much more. Plus our in-house "insurance geek", **Tim Dodge**, is just a phone call (ext. 229) or e-mail (tdodge@bigict.org) away if you need more help.

# Training, Education Discounts & CE Tracking

Do you have new hires or internal promotions? Our online, on-demand **New Hire Training** features audiovisual exercises and knowledge checks creating an interactive learning experience that is cost-effective and measurable. We also offer in-house options as a complement to our award-winning education classes and webinars (*which are both discounted for members*) as well as **CE tracking**. Do you have a future leader in your agency but don't have the time and resoures to help them reach their full potential? That's where **Big I Connecticut Leadership Academy** comes in. We've put together a top-notch team of expert coaches to guide and train team members to give them the tools and skills they need to be a successful agency leader. Do you have an employee ready to take their career to the next level? We offer pre-licensing classes to get them started today!

# Reducing Costs and/or Increasing Revenues

Our members also earn commissions on our exclusive market access programs: a stand-alone Personal Umbrella Policy, Independent Market Solutions Access Markets – Commercial & Personal Lines (may qualify for profit sharing), Selective Write-Your-Own Flood Program, and Big "I" Alliance programs. Exclusive member programs are also available in everything from premium finance to HR consulting, remote staffing, and much more.

# Marketing/Branding

Free access to **Trusted Choice®** marketing resources, reimbursement money, training, and materials specifically made for Independent Agents to grow your business. Features also include a website review, Google Reviews guide, social media calendars and more. Trustedchoice.com/agents

# Technology

Catalyit.com free full access- Catalyit helps you discover, evaluate, select, implement, and maximize your agency technology. All the agency tech guidance you need in one place at <a href="Catalyit.com/BigICT">Catalyit.com/BigICT</a>.











# BENEFITS INDEX

#### Information

Technical Answer Center - ext. 229
Best Practices - ext. 218
Government Affairs - ext. 212
Carrier Relations & Contracts - ext. 218

News & E-Communications - ext. 224 Membership Billing Questions - ext. 243 Website Login Help - ext. 210

#### **Products & Tools**

#### **INSURANCE FOR YOUR AGENCY**

Errors & Omissions - ext. 233

Cyber Liability - ext. 233

Employment Practices Liability Insurance - ext. 233

Retirement - (703) 706-5466

#### E&O TOOLS AND RESOURCES - ext. 233

Customized Training / Consulting

**E&O Loss Control Seminars** 

E&O TLC Agency Audit

Forms, checklists, sample letters, disclaimers, and tools

The E&O Report

#### MARKETING & TRUSTED CHOICE® - ext. 231

Trusted Choice® will reimburse a portion of expenses for digital marketing efforts, marketing education, and services from vendors listed on TechCompare. Reimbursement amount is calculated at 50% of cost to member agency with a maximum reimbursement of \$1,000.

Free marketing materials and training

Ad customization

Social media training and resources

Google Review guidance

Hard market and AI toolkit

Website performance review (Digital Performance Hub)

#### CONSULTING - ext. 232

One-on-one Operational, Technical, or Technology consulting for your agency.

#### OPERATIONS - ext. 231

The Workplace Advisors

Endorsed human resource consulting firm

Agency Focus

Agency valuation operations planning

Big "I" Hires/IdealTraits

Hiring Support

Catalyit

Agency technology guidance. Catalyit.com

Caliper

Personality assessment and job matching tool

ePayPolicy

Endorsed online payment provider

WAHVE

Endorsed cost-saving remote staffing solution

#### Market Access

Independent Market Solutions (IMS Access) - ext. 233

More added frequently

**Carriers:** Attune, Chubb, CNA Surety, Coterie, Foremost Signature Home & Auto, JIBNA, Progressive, Prudent Pet, RMS Hospitality Group, Semsee, Travelers.

Big "I" Alliance Blue - ext. 231

 $\label{lem:personal Lines & Commercial Lines programs available.}$ 

Personal Umbrella Policies - ext. 243

Home Business Insurance - ext. 243

Flood & Excess Flood Insurance - ext. 231

Workers' Comp - ext. 321

#### **Education & Events**

Classroom & Webinar Offerings (incl. Pre-licensing) - ext. 138

New Hire Training - ext. 138

In-House Training Options - ext. 215

Statewide & National Events - ext. 249

Accessing Your Big I Connecticut CE History - ext. 138

Leadership Academy - ext. 226

## Interact & Engage

InVEST - ext. 226

Volunteer Opportunities - ext. 218

InsurPAC - ext. 212

NextGen - ext. 249













## Our goal is simple: To help you in any way we can!

#### **EXECUTIVE**



Lisa Lounsbury, CAE, AAI, AIS President & CEO p: 860-563-1950 x230 e: llounsbury@bigict.org



Ryan St.Windsor Executive & Office Assistant p: 860-563-1950 x210 e: rstwindsor@bigict.org



Jay Williams
Director of Strategic Execution &
Agency Consulting
p: 860-563-1950 x232
e: jwilliams@bigict.org

## **MEMBER ENGAGEMENT**



Christine Neet, CPIA

AVP of Member Engagement
p: 860-563-1950 x231
e: cneet@bigict.org



Trisha Groth
Member Services Specialist
p: 860-563-1950 x219
e: tgroth@bigict.org

# INDUSTRY & GOVERNMENT RELATIONS



**Travis Wattie**AVP of Gov. Relations
p: 860-563-1950 x212
e: tswattie@bigict.org



Kathleen Lawler, AAI, CIC AVP Industry & Community Partnerships p: 860-563-1950 x218 e: klawler@bigict.org

#### **OPERATIONS & TECHNOLOGY**



Kathleen Glahn, AAM SVP Operations & Info Systems p: 860-563-1950 x253 e: kglahn@bigict.org Nick Johnson



Director of Technology p: 860-563-1950 x237 e: njohnson@bigict.org



Eric Miller Systems Administrator p: 860-563-1950 x250 e: emiller@bigict.org

#### **EDUCATION & INFORMATION**



Sue Keegan, AIC, MBA Director of Education p: 860-563-1950 x215 e: skeegan@bigict.org



MBA
AVP of Learning & Development
p: 860-563-1950 x226
e: jlombardo@bigict.org

Jim Lombardo, CPCU, AAI, AIM,



Tim Dodge, AU, ARM, CPCU AVP of Research & Information p: 860-563-1950 x229 e: tdodge@bigict.org



Lisa Britton, ACSR Education Administrator p: 860-563-1950 x228 e: lbritton@bigict.org

# MARKETING, COMMUNICATIONS AND EVENTS



Julie Furst
VP of Marketing, Communications & Events
p: 860-563-1950 x224
e: jfurst@bigict.org



Allison Just
Meeting & Event Manager
p: 860-563-1950 x249
e: ajust@bigict.org



Kim Keville Digital Marketing & Project Specialist p: 860-563-1950 x214 e: kkeville@bigict.org



Maddy Tomkos Graphic Design & Marketing Specialist p: 860-563-1950 x216 e: mtomkos@bigict.org



Anjali Harris
Content Marketing & Social Media
Specialist
p: 860-563-1950 x213
e: aharris@bigict.org

## **FINANCE**



**Lisa Nurnberger**Director of Finance
p: 860-563-1950 x236
e: lnurnberger@bigict.org



**Deb Perry** Accounting Manager p: 860-563-1950 x217 e: dperry@bigict.org



Maninder Bhullar Accounting Specialist p: 860-563-1950 x238 e: mbhullar@bigict.org

# IAAC (RETAIL & WHOLESALE INSURANCE PROGRAMS)



Brian Bixby, CIC, AAI, CRM, ACSR
IAAC President
p: 860-563-6510
e: bbixby@bigict.org



Brenda Strong, AAI, ACSR AVP Agency Services p: 860-563-1950 x247 e: bstrong@bigict.org



Terri Yates, AAI, ACSR, AINS E&O Account Executive p: 860-563-1950 x245 e: tyates@bigict.org



Ashley Smith E&O Account Executive p: 860-563-1950 x235 e: asmith@bigict.org



Denise Brown-Carter Sr. Personal Lines Underwriter p: 860-563-1950 x246 e: dcarter@bigict.org



Murphy Riedl
Personal Lines Underwriter
p: 860-563-1950 x221
e: mriedl@bigict.org



Rose Mullaly
Personal Lines Underwriter
p: 860-563-1950 x243
e: rmullaly@bigict.org



Kaitlyn Lynady Assistant Underwriter p: 860-563-1950 x248 e: klynady@bigict.org

Not sure who to contact? Try one of our general emails: team@bigict.org | edu@bigict.org



