

IIAC

MID-YEAR

CONVENTION

2019

THURSDAY, NOVEMBER 7, 2019
AQUA TURF, PLANTSVILLE, CT

GEAR UP FOR 2020:

ISSUES
TRENDS
& TOOLS



Independent Insurance
Agents of **Connecticut**

2019-2020 EXECUTIVE COMMITTEE OFFICERS

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WELCOME

On behalf of the Independent Insurance Agents of Connecticut, I welcome you to the 2019 IIAC Mid-Year Convention. This year's event is designed to inspire you and help your agency succeed, and we appreciate your attendance today.

The morning program is approved for 3 LRE CE credits. Our speakers will update you on the critical issues and trends impacting you and our industry.

Before and after the morning program, we encourage you to visit all of our great exhibitors to learn about the many programs and services they offer. Member agents will also become eligible to win our \$500 grand door prize after visiting all exhibit booths and turning in their completed punch card.

Members of the insurance industry are known for giving back to the community. We're excited to once again help grant a wish for a child in need. The Make-A-Wish presentation is one of the highlights of the day.

Thank you for attending today's convention. Enjoy your day!



Michael Rivers, AAI

Chairman
IIAC

INFORMATION

NAME BADGES

Your name badge serves as your admission pass to the exhibit hall, the morning business program and lunch. Please be sure to wear it at all times.

DOOR PRIZES

Member agents who have checked in and are present in the exhibit hall will be eligible to win a \$100 cash door prize to be drawn every 15 minutes between 8:00 a.m. and 9:00 a.m.

All member agents were given a \$500 Main Door Prize ticket upon checking in at the registration desk. When visiting the exhibit booths, please be sure to have your ticket punched. Once you have visited all of the booths and have each booth's number punched, you can enter the \$500 drawing. The ticket box is located on the registration desk. The door prize winner's name will be drawn at the end of lunch. Winner must be present

CE CREDITS

All participants wishing to receive continuing education credit must sign in. Sign-in sheets will be located on the tables at the start of the 9:15 a.m. Business Program. Sign-in sheets will be collected once the program has begun. **If you do not sign the sign-in sheet on the day of the convention, you will NOT receive the CE credit.**

Participants are required to remain in the room for the entire program in order to receive credit. **Continuing Education certificates will be e-mailed to all complying participants within 2 weeks after the convention.**

CHECKING YOUR CE CREDITS

Transcripts can be obtained by accessing **www.sircon.com**.

- Once on the website, select “Look Up Courses or Transcripts” located under “Quick Start for Individuals, Firms & Agencies.” This will bring you to an “Inquiries” page.
- Select “Continuing Education Transcript Inquiry.”
- Select “Connecticut” from the drop-down menu.
- Enter your license number and last name and click “submit.”
- You will now be able to view and print your transcript.

Please note that transcripts are only accessible using producer license numbers.

2019

PROGRAM

8:00 AM – 9:15 AM

Exhibit Hall Open

Coffee & Danish

\$100 Door Prize – drawn every 15 minutes

9:15 AM – 11:50 AM

Morning Business Session

Kay's Pier South

Scheduled Speakers

Welcome

Melissa Gatto

IIAC Secretary

Shoff Darby Companies, Inc.

Make-A-Wish Presentation

**New Connecticut Regulations,
Including Data Security**

Andrew Mais

Commissioner

Connecticut Insurance Department

**Impact of Member Engagement
in Federal Legislation**

Jon Jensen, AAI, AIP

Chairman

IIABA

Are You Compliant with NY Cyber/Data Security?

Jim Lombardo, CPCU, AAI, AIM, MBA

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Big I New York

Three National Programs You Should Use

Kevin Brandt
Executive Director
IIABA

Insurance Industry Panel Discussion

Moderator

Jay Byrnes, CIC
State Director
IIAC

Panelists

John Donohue
CEO
Arbella Insurance

David LeBlanc, CPCU
President
Acadia Insurance

Jon Jensen, AAI, AIP
Chairman
IIABA

12:00 PM – 1:00 PM

Exhibit Hall Open

1:00 PM – 2:00 PM

Lunch

MAIN DOOR PRIZE

\$500 CASH

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2019

EXHIBITORS

Please refer to the floor plan for exhibit booth numbers and locations.

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CRC Group

Crystal Restoration Services of Connecticut

Crystal Restoration Services of New England

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Encompass IT Solutions

EZLynx

gotoPremiumFinance

Great American Insurance Group - Fidelity/Crime Division

HawkSoft

IIAC Products & Services/Swiss Re

Imperial PFS

InsurBanc

Irwin Siegel Agency

IT Support RI

Johnson & Johnson

Joseph Krar & Associates, Inc.

Lancer Insurance Company

Maritime Program Group

MEMIC

Metayer Bonding Associates

New England Flood Insurance

NIF Group

Pennsylvania Lumbermens

Mutual Insurance Company

Philadelphia

RT Specialty, LLC

S&H Underwriters Inc.

Safelite

Satellite Agency Network Group

Selective

Semsee

ServiceMaster Restore

Special Risks Ltd.

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Surety Bond Professionals

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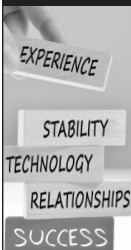
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For details on both of these E&O markets, please contact

Laura Szatkowski

Phone: (860) 563-6510

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For more information on the above programs, please contact

Rose Mullaly

Phone: (860) 563-6510

E-mail: rmullaly@iiac.org

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PARTNERS IN PROGRESS PROGRAM

IIAC's Partners in Progress Program is a corporate sponsorship program designed to maximize business opportunities and increase your exposure among IIAC member agencies. Partners in Progress sponsorships include your company's recognition at all IIAC events and on the IIAC website, along with registrations (level depending) to the Annual Meeting, the Mid-Year Convention, and Trusted Choice Golf Tournament.

Allison Just

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Businesses **other than independent property and casualty agencies** are offered Associate Membership with IIAC. Associate Membership is available to those persons and firms who are directly engaged in the insurance industry or who have some other professional or business relationship with one of our members doing business under the American Agency System. Associate Members receive many benefits, but are not allowed voting privileges or use of the Big "I" trademark logo.

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For complete details of our Associate Member program, please visit our website at www.iiact.org and click on "RESOURCES" – "JOIN IIAC" or contact

Rose Mullaly

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2020

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- **Want to be at the top of your game?**
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See the full calendar and register online:

www.iiact.org/edcalendar

2020

IIAC EVENTS

Tuesday, June 9, 2020

IIAC Annual Membership Meeting

Wethersfield Country Club

Thursday, August 6, 2020

IIAC Annual Trusted Choice Golf Tournament

Blackledge Golf Course, Hebron

Thursday, November 12, 2020

IIAC Mid-Year Convention

Aqua Turf, Plantsville

Each year will provide 3 LRE CE credits

Each of these events is a great way to stay connected with your peers, insurance partners, and fellow association members.

For more information about all of IIAC's events, please visit www.iiact.org and select the Events tab.

IIAC

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